



Week 5: Your Free Consult

1. What's the name of your introductory consultation?

2. Will it be free or will you have a special rate?

3. How long will the session be?



4. How will you be accepting payment?

5. What questions are important for you to ask to see if someone is a right fit to work with you?

6. What fears do you have around telling someone about your coaching package and how much it costs to work with you?



7. What don't you like about sales?

8. If you had Rockstar Confidence how would you show up, speak and deliver your consult to a prospective client?